

2019 St. Mary's Soccer *Annual General Meeting*



Agenda

- Vote for Constitution Changes
 - Election of the Governing Board of Directors
 - Approval of Minutes
 - Financial Summary
 - Season Highlights
 - Fields
 - Website
 - New Rec and RecPlus uniforms for next year will be purchased from Capelli Sports
 - Goals for the Coming Year
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Vote for Constitution Changes

- Article III – added the Academy Program.
- Article VI – Restructured the Executive Board to reduce the number of elected officers from 15 to 7. Current At-Large Members will become appointed members, rather than elected members of the Governing Board.
- Article VII – Restructured Appointed Members coincident with the Executive Board structure.
- Article VII - Reorganized section to group Pro-staff together and volunteers together. Added clarity to top level job descriptions for each.
- Article VIII – Increased board meeting attendance requirements to a minimum of 5 meetings per year for Executive board members.
- Article VIII – Changed dismissal requirement of an officer from $\frac{3}{4}$ of board members present to $\frac{3}{4}$ of Executive Board members.
- Article VIII – Added process for removal of a President.

SMS Executive Board Membership

SMS Executive Board Membership

(as of 1 July 2019)

| | | Jul-2019 | Jul-2020 | Jul-2021 | Jul-2022 | Jul-2023 | Jul-2024 | Election Cycle |
|----------|-------------------------|----------------|----------|-----------|-----------|--------------------|----------|----------------|
| Position | Member Name (Nominee) | Term of Office | | | | | | |
| 1 | President | Rick Watts | | 2019-2021 | 2022-2024 | | | A |
| 2 | VP Travel | Amy King | | 2019-2021 | 2022-2024 | | | A |
| 3 | VP KK/Academy | Arron Koch | | 2019-2021 | 2022-2024 | | | A |
| 4 | VP Recreation | Mike Lang | | 2019 | 2020-2023 | 2023-2025 | | B |
| 5 | VP RecPlus | Wayne Mozzo | | 2018-2020 | 2021-2023 | | | C |
| 6 | Treasurer | Holly Jett | | 2018-2020 | 2021-2023 | | | C |
| 7 | Secretary | Andrea Mozzo | | 2019 | 2020-2023 | 2023-2025 | | B |
| 8 | VP Admin | Brian Hawkins | | 2018-2020 | | Appointed position | | |
| 9 | At-Large Travel (Boys) | Jamie Jett | | 2018-2020 | | | | |
| 10 | At-Large Rec | John Cooley | | 2019 | | | | |
| 11 | At-Large Admin | Mandi Kuidlan | | 2019 | | | | |
| 12 | At-Large Travel (Girls) | Fran Dever | | 2019 | | | | |
| 13 | At-Large R&D | Alan Buster | | 2019 | | | | |

From the SMS Constitution, when an elected member cannot serve their full term: "An elected member may be replaced, via a special election, held at the first Board meeting following the resignation of the officer, by a simple majority of the Board members present. The newly elected member will serve the remaining term of the departing member."

Candidates for Election

- President – Rick Watts
- Vice President Travel – Amy King
- Vice President Recreation – Mike Lange
- Vice President Kiddie Kick & Academy – Aaron Koch
- Secretary – Andrea Mozzo

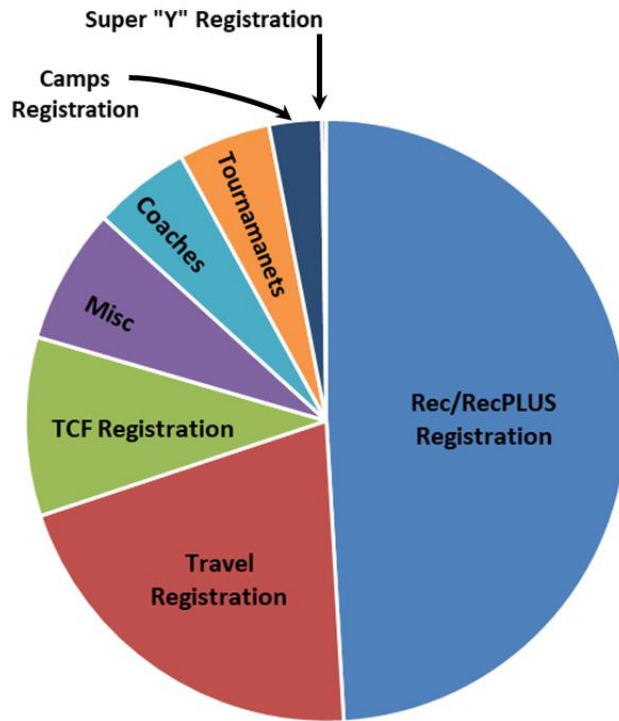


Approval of Minutes

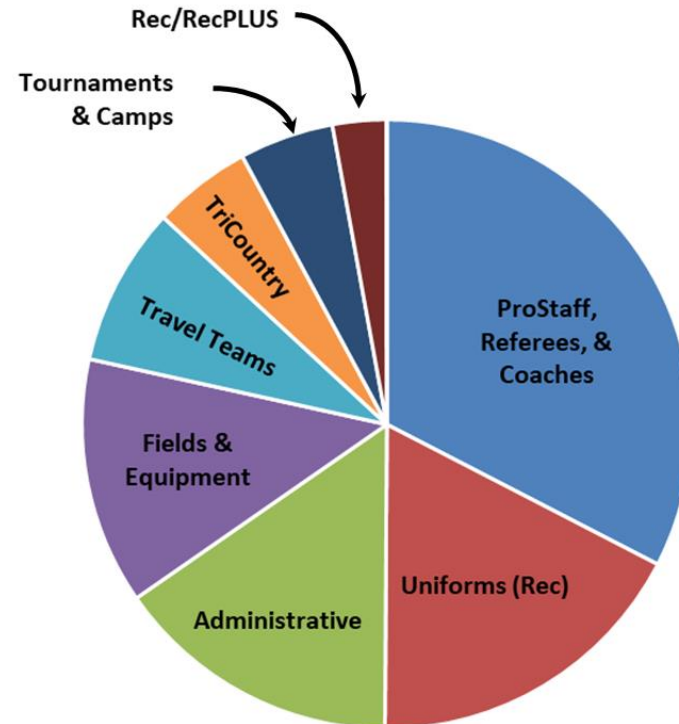
- Minutes from the May 2019 board meeting were emailed to the Executive Board



Financial Summary: June 1, 2018-May 31, 2019



Income
\$615,723



Expense
\$528,407

Net Operating Result = +\$87,316

Financial Summary: June 1, 2018-May 31, 2019

| Income | Sum of Jun '18 - May 19 |
|--------------------------|-------------------------|
| Rec/RecPLUS Registration | \$ 302,175 |
| Travel Registration | \$ 128,190 |
| TCF Registration | \$ 59,075 |
| Misc | \$ 44,743 |
| Coaches | \$ 32,250 |
| Tournamanets | \$ 30,450 |
| Camps Registration | \$ 17,425 |
| Super "Y" Registration | \$ 1,415 |
| Total Income | \$ 615,723 |

| Expenses | Sum of Jun '18 - May 19 |
|-------------------------------|-------------------------|
| ProStaff, Referees, & Coaches | \$ 172,206 |
| Uniforms (Rec) | \$ 92,506 |
| Administrative | \$ 80,595 |
| Fields & Equipment | \$ 69,230 |
| Travel Teams | \$ 44,642 |
| TriCountry Futsal | \$ 27,653 |
| Tournaments & Camps | \$ 26,419 |
| Rec/RecPLUS | \$ 15,061 |
| Misc | \$ 95 |
| Total Expenses | \$ 528,407 |

Notes:

- 83% of Income comes from registration fees
- Coaches "Income" is collected from Travel Teams to cover the cost of coaching stipends.
- Miscellaneous Income is primarily from concession sales at Chaptico Park

Notes:

- ProStaff/Referees/Coaches include:
 - Fees paid to the Capital Area Soccer Referees Association (CASRA); ProStaff salaries (Director of Operations, Technical Director, Administrator/Registrar); AdHoc fees for Coaching and Facilitators
- Futsal expenses include:
 - Facility fees and reimbursements to participating clubs
- Administrative expenses include:
 - Federal and States Taxes, office expenses, utilities, bank fees, website fees, and NSCAA convention fees
- Travel Teams expenses include:
 - League fees for NCSL, EDP, Super Y, and MSYSA

Season Highlights - Year in Review

| 2018 FALL | # of Teams | # of Players | # of Coaches |
|---------------------|-------------------|---------------------|---------------------|
| Kiddie Kick | 20 | 196 | 35 |
| Recreational | 93 | 1079 | 175 |
| RecPlus | 29 | 367 | 66 |

| 2019 SPRING | # of Teams | # of Players | # of Coaches |
|---------------------|-------------------|---------------------|---------------------|
| Kiddie Kick | 31 | 289 | 56 |
| Recreational | 98 | 1122 | 198 |
| RecPlus | 30 | 375 | 73 |

| | # of Teams | # of Players | # of Coaches |
|---------------|-------------------|---------------------|---------------------|
| Travel | 26 | 411 | 78 |

Season Highlights - Team Accomplishments

- **Travel U10G Seahawks** - 2018 WAGS Tournament Champions; 2019 Stafford Soccer St. Paddy's Day Tournament Champions
- **RecPlus U10B Fury** - 2018 Americas Cup Columbus Day Tournament Champions, March 2019 Baltimore Mania Finalists, May 2019 Williamsburg Invitational Finalists, and an Undefeated Spring 2019 Season
- **Travel U11B Strikers Red** - Fall NCSL undefeated season, 2018 America's Cup Tournament Gold Flight Champion, 2019 Bojangles Beast of the East Tournament Top Flight Champion, 2019 President's Cup and Showcase Top Flight Champion, 2019 Jefferson Cup Tournament Finalist, 2019 Stafford St. Patty's Tournament Top Flight Champion, 2019 VSA Cannon Cup Tournament Top Flight Champion, Spring NCSL Div I Champions
- **Travel U11B Strikers White** – 2019 Stafford St. Patty's Tournament Semi-Finalist
- **Travel U12B Sting Premier** - St. Patty's Tournament Champions
- **Travel U13G Rage** - South Atlantic EDP Div III Champions (Fall), Undefeated National League EDP South Premier Div II Champions, currently ranked 12th in Youth Soccer
- **Travel U13B Scorpions Premier** - US National League Div II Champions, Baltimore Mania Finalist, Bethesda Cup Finalist
- **Travel SMS Showcase** – Participated in 14 tournaments - Champions for 3 and Finalists for 2, Quarter Finalists in MD State Cup, EDP National League Div II Champions, currently #6 in MD, and beat the #20 team in the nation at the last tournament
- **Travel U19G Ospreys** - NCSL U19 Div I Champions (Spring)
- **Travel U19B Dynamo Classic** - Mid Atlantic Cup U-19 Men's Div Champions (June 2018)

Season Highlights – Individual Accomplishments

- Graduating seniors who will be playing soccer in college:
 - Taylor Longworth: Frostburg State University
 - Becca Knight: Shepherd University
 - Hailee Kosack: Stevenson University
 - Sam Hawkins: Waynesburg University
 - Evan Deahl: Shepherd University
 - Colby Nelson: Frostburg State University
 - Tucker Protzman: 2019 Great Mills HS and STEM Academy Valedictorian (U19 SMS Dynamo Classic Player)
 - MD State Olympic Development Program Players
 - Ryan Pinkel
 - Grayson Yowell
- 

Season Highlights – Community Team Involvement

- Travel SMS Strikers Red U11B – Foundation for Heroes 5K Run
- RecPlus SMS Hawks U14B – Kiddie Kick Volunteers



Season Highlights - Referees

- 56 new referees earned their referee badges and joined the ranks in the Spring of 2019
- Two new referee courses were offered in the Winter of 2018-2019 and were filled ~ 35 students per class
- 182 referees are qualified to officiate; of those approximately 25% will respond and officiate each weekend
- In the Spring of 2019, they officiated 332 games. (In the Fall of 2018, they officiated 285 regular season games and 375 small sided tournament games)
- Attrition rate is approximately 40% each year...most referees leave for other opportunities including internships, jobs, and college. (Nationally the attrition rate is 70%)
- Several referees officiate both outdoor soccer (US Soccer Federation) and indoor soccer (US Futsal Federation)

SMS Family – Kiddie Kick & Academy



A
COACH
WILL IMPACT
MORE YOUNG PEOPLE IN A YEAR
THAN THE AVERAGE
PERSON DOES IN A
LIFETIME.



SMS Family - Rec



SMS Family - RecPlus



SMS Family - Travel



Fields

- Commissioners approved FY20 Budget on Tuesday, May 21 which includes 3 Turf Fields
 - Chaptico Field 1, Chancellors Field 4, & Lancaster field 8
- Adding Lights and irrigation
 - Chancellors 2, Dorsey, 5th District, & Lancaster
- FY2021 CIP has 3 additional Turf fields. This has not yet been approved
- Turf will allow for rest and recovery of existing grass fields
- Continuing to work with county for more irrigation at Chaptico
- Developing a plan for improving fields at Hollywood Soccer Complex

Website

- St. Mary's Soccer Website Has Been Updated!
 - Upgraded website platform
 - Mobile-friendly
 - Improved website management
 - Redesigned for a more user-friendly experience
- Updated website went live on Friday, June 7th to support registration for Fall 2019 season
 - You can still find us at the same address, www.stmaryssoccer.org
- Work is still being done to expand information

Our goal is to have a website that's useful to all members and prospective members of St. Mary's Soccer.

Website

The screenshot shows the homepage of the St. Mary's Soccer website. At the top is a navigation menu with links for HOME, ABOUT US, RECREATION, REC PLUS, TRAVEL, and ADDITIONAL PROGRAMS. Social media icons for Facebook and Twitter are also present. The main content area features a large St. Mary's Soccer logo and an announcement for an Annual General Meeting on June 10, 2019, at 7:00 pm at the Loffler Center @ CRRP. To the right, there are two sidebars: 'FIELD STATUS' indicating all fields are open as of 7:41 am EST on Thursday, June 6, with a link to view all field locations and text message alerts; and 'REGISTRATION' with the St. Mary's Soccer logo. Below the main content is a row of buttons for COACHES, PARENTS, REFEREES, GET INVOLVED, and SPECIAL EVENTS. Further down are three columns: 'RELATED LINKS' with links for Rainout-Cancellation Information, Spirit Wear, US Soccer, Adidas, and Dick's Sporting Goods; 'GAME SCHEDULE' with a table of upcoming games; and 'TROPHY ROOM' with a photo of various trophies. The footer contains logos for Maryland Soccer, US Youth Soccer, US Club Soccer, and the St. Mary's Soccer logo.

St. Mary's SOCCER

HOME ABOUT US RECREATION REC PLUS TRAVEL ADDITIONAL PROGRAMS

St. Mary's SOCCER

Annual General Meeting
7:00 pm 10 June 2019
Loffler Center @ CRRP

ANNUAL GENERAL MEETING

FIELD STATUS

All Fields are Open
As of 7:41 am EST, Thu Jun 6

VIEW ALL FIELD LOCATIONS

Text Message Alerts
Field Directions

REGISTRATION

St. Mary's SOCCER
ONE CLUB - UNITED

COACHES PARENTS REFEREES GET INVOLVED SPECIAL EVENTS

RELATED LINKS

- Rainout-Cancellation Information
- Spirit Wear
- US Soccer
- Adidas
- Dick's Sporting Goods

GAME SCHEDULE

| DATE | TIME | OPPONENT | LOCATION |
|------------|---------|------------|----------|
| 06/07/2019 | 7:00 PM | St. Mary's | CRRP |
| 06/08/2019 | 7:00 PM | St. Mary's | CRRP |
| 06/09/2019 | 7:00 PM | St. Mary's | CRRP |
| 06/10/2019 | 7:00 PM | St. Mary's | CRRP |
| 06/11/2019 | 7:00 PM | St. Mary's | CRRP |
| 06/12/2019 | 7:00 PM | St. Mary's | CRRP |
| 06/13/2019 | 7:00 PM | St. Mary's | CRRP |
| 06/14/2019 | 7:00 PM | St. Mary's | CRRP |
| 06/15/2019 | 7:00 PM | St. Mary's | CRRP |
| 06/16/2019 | 7:00 PM | St. Mary's | CRRP |
| 06/17/2019 | 7:00 PM | St. Mary's | CRRP |
| 06/18/2019 | 7:00 PM | St. Mary's | CRRP |
| 06/19/2019 | 7:00 PM | St. Mary's | CRRP |
| 06/20/2019 | 7:00 PM | St. Mary's | CRRP |
| 06/21/2019 | 7:00 PM | St. Mary's | CRRP |
| 06/22/2019 | 7:00 PM | St. Mary's | CRRP |
| 06/23/2019 | 7:00 PM | St. Mary's | CRRP |
| 06/24/2019 | 7:00 PM | St. Mary's | CRRP |
| 06/25/2019 | 7:00 PM | St. Mary's | CRRP |
| 06/26/2019 | 7:00 PM | St. Mary's | CRRP |
| 06/27/2019 | 7:00 PM | St. Mary's | CRRP |
| 06/28/2019 | 7:00 PM | St. Mary's | CRRP |
| 06/29/2019 | 7:00 PM | St. Mary's | CRRP |
| 06/30/2019 | 7:00 PM | St. Mary's | CRRP |

TROPHY ROOM

MARYLAND SOCCER ASSOCIATION

US YOUTH SOCCER

US Club Soccer

ST. MARY'S SOCCER

Capelli

- Will supply uniforms/equipment for Summer/Fall 2019
 - Summer Super Y, Rec, Rec Plus uniforms only
 - Balls, cones and pennies
- Benefits to potential long term partnership
 - One stop shop for uniform and equipment
 - Reduced manpower to volunteer and paid staff
 - Should reduce overall costs with bulk ordering and simplified distribution and shipping
 - Co-branding and profit sharing
 - Grows our 'brand' along with Capelli's
 - Enormous possibilities for St. Mary's spirit wear with a share of profit
 - Very interested in our community outreach programs
- Capelli to give a full presentation in the Aug/Sep timeframe
 - Board must then review and approve before entering into any long term contracts

Goals for the Coming Year

- **Initiate Mission Statement to unify club culture**
 - Developing players and impacting lives through positive, fun and challenging soccer
- **Improve communication with coaches, families and staff**
 - Begin seasonal electronic news letter
 - Create videos and links on new website to help answer frequently asked questions
 - Increase involvement of SMS families at the AGM and monthly board meetings
- **Better define roles and responsibilities of volunteer and paid staff**
- **Ensure that policies and processes are in place and easy to find**
- **Simplify and standardize routine seasonal tasks**

Goals for the Coming Year

- **Oversee rollout of new Demosphere website**
 - Better, more organized layout
 - Improved Coaches Corner with session plans and guidelines for development
 - **Add a Girls division for the U10 age group**
 - 6 all girls teams/8 coed teams based on current projections (2010/2011)
 - **Offer first SMS sponsored coaches training from United Soccer Coaches**
 - August 3rd and 4th
 - 7v7 and 9v9 diploma course
 - Cost covered by club; must be registered to coach during fall 2019
 - Better, smarter coaches = better, smarter players
 - **Continue to work with county on field improvements**
 - **Seek potential partnership with Capelli Sports**
- 
- A soccer ball is visible in the lower right quadrant of the slide, resting on a grassy field. The background is a blurred image of a soccer field with a goalpost visible in the distance.

Huge thank you to....

Parents/Families

Coaches

Volunteers

Referees

Players

Let's Get Fired Up for the 2019-2020 season!